## **Cumulative Totals**

**HOC:** All Offices

**Agency Type:** All Agency Types

**Report Period:** HUD-9902 Data from Oct 1, 2011 to Dec 31, 2011

Fiscal Year: 2012; 1st Qtr

All Counseling and Education Activities

	Luucation Activities
3. Ethnicity of Clients (select only one)	
a. Hispanic	64,466
b. Not Hispanic	322,200
c. Chose not to respond	23,295
Section 3 Total:	409,961
4. Race of Clients	
Single Race	
a. American Indian/Alaskan Native	2,482
b. Asian	11,676
c. Black or African American	131,640
d. Native Hawaiian or Other Pacific Islander	3,007
e. White	208,487
Multi-Race	
f. American Indian or Alaska Native and White	1,043
g. Asian and White	679
h. Black or African American and White	2,667
i. American Indian or Alaska Native and Black or African American	696
j. Other multiple race	19,909
k. Chose not to respond	27,261
Section 4 Total:	409,547
5. Income Levels	
a. < 50% of Area Median Income (AMI)	160,177
b. 50 - 79% of AMI	94,753
c. 80 - 100% of AMI	41,364
d. > 100% AMI	54,624
e. Chose not to respond	57,132
Section 5 Total:	408,050
6. Clients Receiving Education/Group Sessions	
a. Completed pre-purchase homebuyer education workshop	32,783
b. Completed financial literacy workshop, including home financing, budgeting	
and/or credit repair	11,192
c. Completed resolving or preventing mortgage delinquency workshop	35,435
d. Completed non-delinquency post-purchase workshop, including home	
maintenance and/or financial management for homeowners	1,596
e. Completed fair housing workshop	1,961
f. Completed predatory lending workshop	927
g. Completed rental workshop	2,245
h. Other workshop	3,734
Group Session / Section 6 Total:	89,873

7. Numbers of Clients Counseled, by Purpose of Visit and Results	
a. Seeking Pre-Purchase Homebuyer Counseling	
1) Purchased housing	6,777
2) Client will be mortgage ready within 90 days	12,195
3) Client will be Mortgage Ready after 90 Days; entered debt management plan or	
some other type of long-term financial plan to prepare for homeownership	8,309
4) Receiving long term pre-purchase counseling	9,622
5) Entered lease purchase progra	64
6) Decided Not to purchase housing; no further effort to prepare needed	1,207
7) Withdrew from counseling 8) Other	4,108 2,836
Section 7a Sub-total:	45,118
b. Seeking Help with Resolving or Preventing Mortgage Delinquency	43,116
1) Brought mortgage current	6,556
2) Mortgage refinanced	1,737
3) Mortgage modified	31,813
4) Received second mortgage	554
5) Initiated forbearance agreement/repayment plan	12,944
6) Executed a deed-in-lieu	341
7) Sold property/chose alternative housing solution	1,628
8) Pre-forclosure sale	4,427
9) Mortgage foreclosed	2,282
10) Counseled and referred to another social service or emergency assistance	
agency	3,746
11) Obtained partial claim loan from FHA lender	401
12) Bankruptcy	1,589
13) Entered debt management plan	906
14) Counseled and referred for legal assistance	3,979
15) Currently receiving foreclosure prevention/budget counseling	86,620
16) Withdrew from counseling	12,454
17) Other	32,135
Section 7b Sub-total:	204,112
c. Seeking Help with Home Maintenance and Financial Management for Homeowners	
1) Obtained a Home Equity Conversion Mortgage (HECM)	8,999
2) Counseled on HECM; decided not to obtain mortgage	1,138
3) Obtained a non-FHA reverse mortgage	25
4) Received home equity or home improvement loan or other home repair	1.054
assistance	1,864
5) Received consumer loan (unsecured)	46
6) Mortgage refinanced	187
7) Counseled and referred to other social service agency	301
<ul><li>8) Sold house/chose alternative housing solution</li><li>9) Completed financial management/budget counseling</li></ul>	75 3.074
10) Completed Inancial management/budget counseling  10) Completed home maintenance counseling	3,074 509
11) Counseled and utilities brought current	934
12) Counseled and utilities brought current  12) Counseled and referred for legal assistance	863
12) Counscied and referred for legal assistance	003

13) Currently receiving counseling	6,578
14) Withdrew from counseling	1,547
15) Other	3,578
Section 7c Sub-total:	29,718
d. Seeking Help in Locating, Securing, or Maintaining Residence in Rental Housing	
1) Received housing search assistance	3,334
2) Obtained temporary rental relief	2,732
3) Counseled and referred to agency with rental assistance program	1,324
4) Advised on recertification for HUD/other subsidy program	1,748
5) Counseled and referred to other social service agency	1,349
6) Counseled and referred to legal aid agency for fair housing assistance	471
7) Counseled and referred to legal aid agency for assistance with eviction	1,906
8) Found alternative rental housing	1,754
9) Decided to remain in current housing situation	2,877
10) Resolved issue in current tenancy	3,530
11) Entered debt management/repayment plan	504
12) Counseled and utilities brought current	4,732
13) Resolved security deposit dispute	908
14) Currently receiving counseling	5,500
15) Withdrew from counseling	838
16) Other	3,953
Section 7d Sub-total:	37,460
e. Seeking Shelter or Services for the Homeless	
1) Occupied emergency shelter	1,348
2) Occupied transitional housing	497
3) Occupied permanent housing with rental assistance	630
4) Occupied permanent housing without rental assistance	241
5) Counseled Referred to other social service agency	464
6) Remained homeless	186
7) Currently receiving counseling	1,102
8) Withdrew from counseling	193
9) Other	281
Section 7e Sub-total:	4,942
Individual Counseling / Section 7 a-e Total:	321,350
Total Counseling / Section 6 and 7 Total:	411,223